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discover how to focus your  
time and energy where they  
will yield the greatest

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*HBR Guide to Getting the  
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next move, (3) Ramping up  
your search--and sustaining  
it, (4) Networking your way  
to the right role, (5)  
Managing your profile  
online, (6) Test-driving  
options before you commit,  
(7) Selling your skills and  
achievements, and (8)  
Negotiating salary and  
details of the job.

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It includes: 1) "HBR Guide  
to Being More Productive"  
(Ebook), which provides ways



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to: take on less but get more done; preserve time for your most important work; set boundaries with...

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Getting the Right Work Done*  
Getting Reorgs Right Step 1:  
Develop a Profit and Loss  
Statement. A reorganization  
is not some esoteric pursuit  
but a business initiative...  
Step 2: Understand Current  
Weaknesses and Strengths. No  
surgeon would start  
operating on a patient  
before conducting... Step 3:  
Consider Multiple Options.  
The ...

*Getting Reorgs Right -  
Harvard Business Review*

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Then they get fired or are laid off and, like clockwork, fall into one of three traps. The first is the “lost identity” trap. Executives in this group have, over months or years, allowed ...

*The Right Way to Be Fired -  
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of Virginia's McIntire School  
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Get the Mentoring Equation  
Right This post was co-  
authored with Bob Moesta.  
While it's written from my  
perspective, he was central  
to the development of the  
idea. Bob is the Managing  
Partner of ...

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This is an MIT Sloan  
Management Review article.  
There are three reasons why  
companies have trouble  
finding and hiring top-notch  
executives. First, even  
organizations that are adept  
at selecting winners will  
have considerable difficulty  
because of the way in which  
managerial talent is  
distributed across a  
population.

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