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The ICC Model International Sale Contract is used for sales of manufactured goods intended for resale and where the buyer is not a consumer and where de contract is an independent transaction.

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Our best-selling model contract, the official ICC Model International Sale Contract is a must-have for anyone looking to buy or sell manufactured goods. The new 2020 version of the eBook also includes a link to the word version of the contract. An international business transaction requires a precise and

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detailed underlying contract.

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Summary: The ICC model international sale contract is developed for sales of manufactured goods intended for resale, where the buyer is not a consumer and where the contract is an independent transaction rather than part of a long-term supply arrangement.

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The ICC Model International Sale Contract is a time-saving tool for traders, business men, lawyers and all parties involved in important import/export-and sales transactions.

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The ICC Model International Sale Contract is specifically adapted for transactions governed by the UN Convention for the International Sale of Goods (CISG), included in the annex, which applies to an increasingly large volume of international sales.

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The ICC Model International Sale Contract is a time-saving tool for traders, business men, lawyers and all parties involved in important import/export-and cross-border sales transactions. It applies mainly to the sale of manufactured goods but can serve as an example to work on for other types of products as well.

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~~ICC Model International Sale Contract – Global Negotiator~~

The International Sale Contract is the most used among those governing trade relations between companies in different countries. This agreement sets out the rights and obligations of the parties (exporter-seller and importer-buyers) and the remedies for breach.

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