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Melissa Schilling is the John Herzog Professor of Management and

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Organizations at New York University Stern School of Business. Her research focuses on innovation and creativity and addresses topics such as collaboration and technology trajectories in high technology industries that encompass computers, smartphones, biotechnology, electric vehicles and video games.

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Innovation, is the world leading
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progressing from assessing the competitive dynamics of a situation to strategy formulation, to strategy implementation. While the book emphasises practical applications and examples, it also provides systemic coverage of the existing research, and footnotes to guide further reading. The new edition is designed to be a primary text for courses in strategic management and innovation, and new product development.

This book: Strategic Management of Technological Innovation, Sixth Edition is written for courses that may be called strategic management of technology and innovation, technology strategy, technology innovation, technology management, or for specialized new product development courses that focus on technology. The

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The science behind the traits and quirks that drive creative geniuses to make spectacular breakthroughs What really distinguishes the people who literally change the world--those creative geniuses who give us one

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breakthrough after another? What differentiates Marie Curie or Elon Musk from the merely creative, the many one-hit wonders among us? Melissa Schilling, one of the world's leading experts on innovation, invites us into the lives of eight people--Albert Einstein, Benjamin Franklin, Elon Musk, Dean Kamen, Nikola Tesla, Marie Curie, Thomas Edison, and Steve Jobs--to identify the traits and experiences that drove them to make spectacular breakthroughs, over and over again. While all innovators possess incredible intellect, intellect alone, she shows, does not create a breakthrough innovator. It was their personal, social, and emotional quirks that enabled true genius to break through--not just once but again and again. Nearly all of the innovators, for example, exhibited high levels of

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social detachment that enabled them to break with norms, an almost maniacal faith in their ability to overcome obstacles, and a passionate idealism that pushed them to work with intensity even in the face of criticism or failure. While these individual traits would be unlikely to work in isolation--being unconventional without having high levels of confidence, effort, and goal directedness might, for example, result in rebellious behavior that does not lead to meaningful outcomes--together they can fuel both the ability and drive to pursue what others deem impossible. Schilling shares the science behind the convergence of traits that increases the likelihood of success. And, as Schilling also reveals, there is much to learn about nurturing breakthrough innovation in our own lives--in, for

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example, the way we run innovation organizations, manage people, and even how we raise our children.

This leading strategy text presents the complexities of strategic management through up-to-date scholarship and hands-on applications. Highly respected authors Charles Hill, Gareth Jones, and Melissa Schilling integrate cutting-edge research on topics including corporate performance, governance, strategic leadership, technology, and business ethics through both theory and case studies. Based on real-world practices and current thinking in the field, the eleventh edition of STRATEGIC MANAGEMENT features an increased emphasis on the changing global economy and its role in strategic management. The high-quality case

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