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The first edition of Venture Deals came out in 2011. Brad Feld. Brad has been an early-stage investor and entrepreneur for over thirty years. Prior to co-founding Foundry Group, he co-founded Mobius Venture Capital and Intensity Ventures. He is also a co-founder of Techstars.

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In addition to describing venture capital deals in depth, we've tried to create context around the players, the deal dynamics, and how venture capital funds work. We've tossed in a section on negotiation, if only to provide another viewpoint into the brains of how a venture capitalist (at least the two of us) might think about negotiation.

~~Contents~~

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